Commercial Representation & Sourcing

Connecting manufacturers, suppliers and business buyers.

WHO WE ARE

MG USA WARRANTY INC. is a Florida corporation based in Orlando, providing commercial representation and supplier sourcing for domestic and international business opportunities. Colombia is among our current markets of focus. Our agency works across product categories; each manufacturer defines its actual offering.

FOR MANUFACTURERS AND SUPPLIERS

We organize the product offering, identify suitable business buyers, coordinate introductions and support evaluation of samples, quotations and purchasing requirements. Representation scope and compensation are agreed in writing before outreach on a manufacturer's behalf.

FOR BUYERS

We coordinate relevant manufacturer introductions around your product specifications, formats and expected volumes. Documentation, supply capacity and commercial terms are confirmed for each opportunity.

OUR PROCESS

Product and supplier preparation / Buyer identification / Introduction and evaluation / Commercial follow-up / Order and reorder coordination.

COMMERCIAL RESPONSIBILITIES

Manufacturers and buyers agree supply, pricing and payment terms. MG works within its written representation authority. Product compliance, shipment terms and importer-of-record responsibilities are defined for each transaction.

YOUR CONTACT

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